



PO250

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PO250

PO250 Managing Request for Quotes (RFQs)

Course Overview

It is a business requirement for the Judiciary that goods and services are acquired in a competitive manner and that businesses are given an opportunity to earn the business of the Judiciary in a fair and impartial marketplace. The effective use of Requests for Quotes (RFQs) is an essential component of any business system and supports the objectives of the Judiciary. RFQs allow companies to acquire the goods and services that are needed by the organization and also allow meaningful records to be retained for future reference in a competitive marketplace.

When any action is taken regarding RFQ activity, the system records pertinent data about the activity. The system retains the specifics of the activity including the system sign-on of the person doing the activity along with the date and time of the action.

Course Outline

The following lessons will help you understand the concepts associated with RFQs and to manage RFQs for the Judiciary.

- Course Audiences and Prerequisites
- Lesson 1: Entering and Updating RFQs
- Lesson 2: Inquiring on RFQ Information
- Course Summary

Course Audience and Prerequisite

Audience

The Judiciary audiences for this course are:

AOC Procurement and Contract Admin

GEARS Role

This course is intended for Judiciary employees with the following GEARS role(s):

• CS Buyer Transactions

Prerequisites

The recommended prerequisites for this course are:

- INT100
- PO100

Lesson 1: Entering and Updating RFQs

Lesson Overview

This lesson covers the steps that are necessary to create an RFQ.



Lesson Objectives

After completing this lesson, you will be able to:

- Create a Vendor Quote Group
- Create a basic RFQ
- Enter Responses to an RFQ
- Create an RFQ from a Req

1.1 Entering a Vendor Quote Group

After a request for a quote is entered in the Purchasing module, you must define the vendors who are going to receive the RFQ. The vendors defined on the RFQ vendor quote group are those who will receive the entire RFQ including all the items or item groups. The online RFQ process is for the non-sealed bids under the \$25,000 threshold. Any procurements greater than \$25,000 will need to be conducted via the sealed bid process.

Vendor Quote Groups can be entered once and may then be used repeatedly over a long period of time. Generally, RFQ's are generated via the requisition process. When an RFQ is created, a new Vendor Quote Group does not have to be created. An existing Vendor Quote Group can be used.

After completing this topic you will be able to:

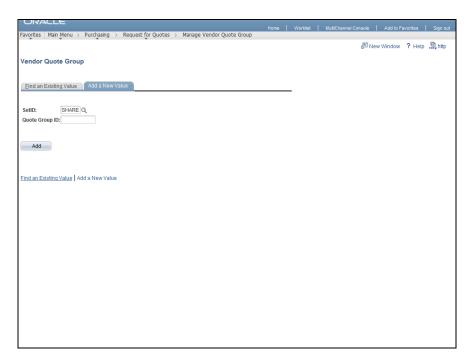
- Add a new vendor quote group
- Define the vendors included in a quote group

Procedure

In this topic, you will learn how to enter a vendor quote group list.

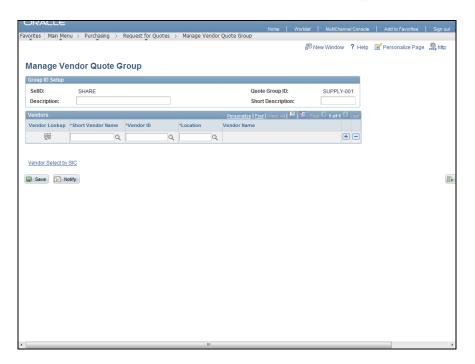
Step	Action
1.	Begin by navigating to the Vendor Quote Group page.
	Click the Purchasing menu link.
	i dididanig
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Manage Vendor Quote Group link. Manage Vendor Quote Group





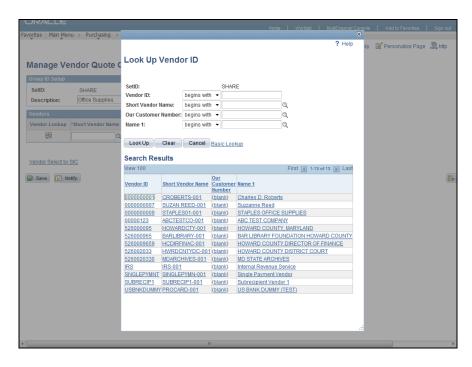
Step	Action
4.	The Vendor Quote Group - Add a New Value page displays.
	Use the Add a New Value page to define a Quote Group ID.
5.	Verify that the SetID field displays "SHARE".
6.	Enter the desired information into the Quote Group ID field.
7.	Click the Add button.





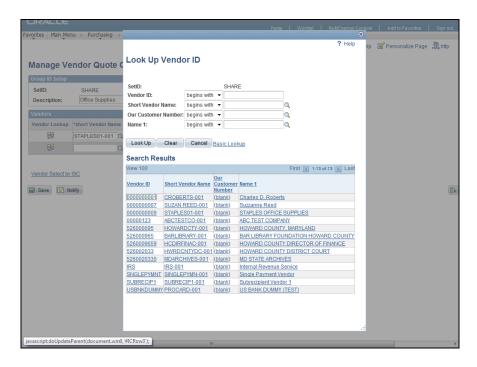
Step	Action
8.	The Manage Vendor Quote Group page displays.
	You will use this page to define the vendors to whom you want to send the RFQ.
9.	Enter a description for the Vendor Quote Group into the Description field.
10.	The Short Description field will default. Optionally, override with a new short description.
11.	Select vendors to include in the vendor quote group in the Vendors section.
	Click the Look up Short Vendor Name button.





Step	Action
12.	The Look Up Vendor ID page displays.
	If the vendor you want to select is not listed in the search results grid, enter search criteria to narrow your search results or select a value listed.
13.	The Manage Vendor Quote Group page displays.
	You can add more vendors by clicking the Add New Row ("plus") button at the end of a row.
	NOTE: Delete a row by clicking the Delete a Row ("minus") button at the end of a row.
14.	Add another vendor by clicking the Add a new row button.
15.	On the new row, click the Look up Vendor ID button.





Step	Action
16.	The Look up Vendor ID page displays.
	Click the vendor link for the vendor you want to include in the vendor group. <u>ABCTESTCO-001</u>
17.	The vendors you have added to the quote group display in the Vendors section.
	Click the Save button.
18.	You have successfully completed the Entering a Vendor Quote Group topic.
	You have learned to: - Add a new vendor quote group - Define the vendors included in a quote group End of Procedure.

1.2 Entering an RFQ and Dispatching to Vendors

After a Vendor Quote Group has been entered in the Purchasing module, you must enter the RFQ and dispatch to the vendors in the Vendor Quote Group.

As indicated earlier in this course, a Vendor Quote Group can be used on more than one RFQ. Vendor Quote Groups can be used repeatedly and they can be modified over time. A new Vendor Quote Group is not required to be used for each RFQ.

After completing this topic, you will be able to:

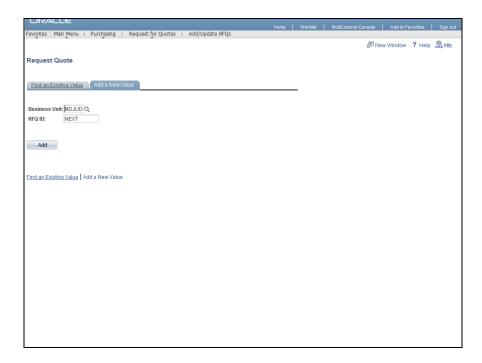


- Enter an RFQ
- Dispatch the RFQ to the vendors in the vendor quote group

Procedure

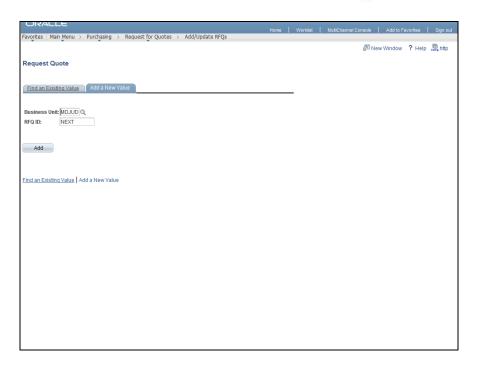
In this topic, you will learn to enter and dispatch an RFQ to vendors in a vendor quote group.

Step	Action
1.	Begin by navigating to the Request Quotes page.
	Click the Purchasing link. Description: Purchasing
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Add/Update RFQs link. Add/Update RFQs

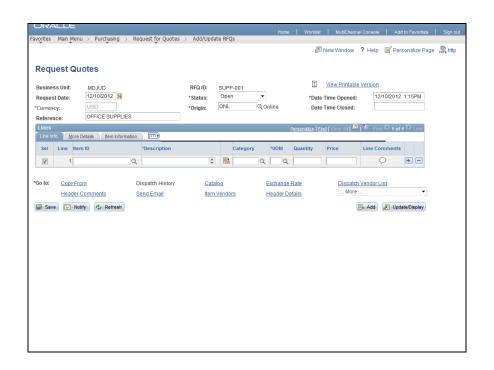


Step	Action
4.	The Add a New Value page displays.
	Use this page to create an RFQ ID.



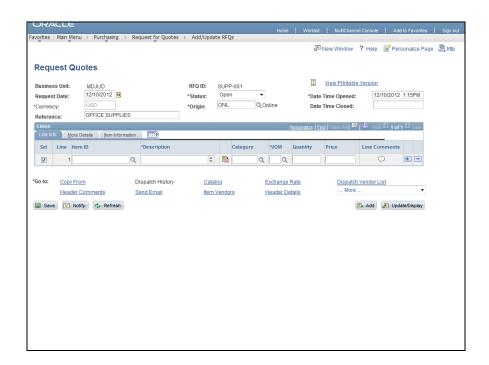


Step	Action
5.	Enter the desired RFQ ID into the RFQ ID field.
6.	Click the Add button.



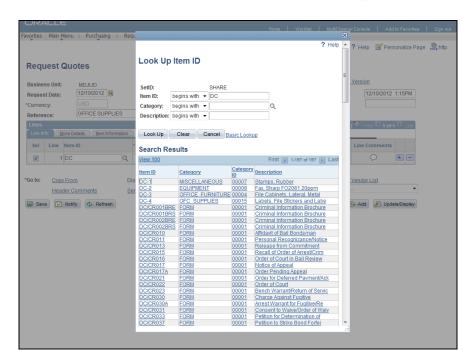


Step	Action
7.	The Request Quotes page displays.
	You will use this page to create the request for quotes from the Vendor Quote Group you created in the previous topic.

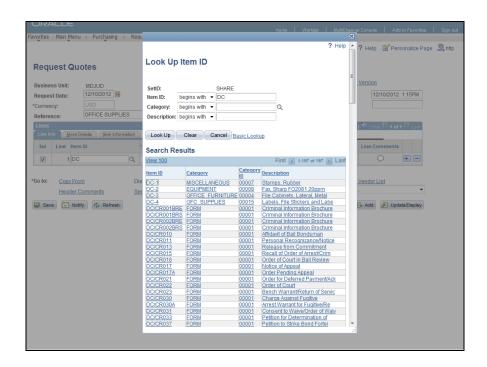


Step	Action
8.	Enter the desired information into the Reference field.
9.	Click the Look up Item ID button.



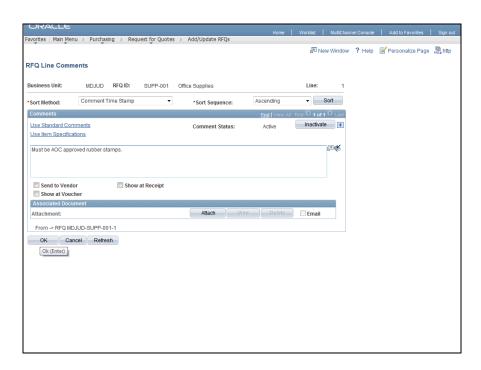


Step	Action
10.	The Look Up Item ID page displays with the queried results.
	Use these results to select the Item ID from the search.



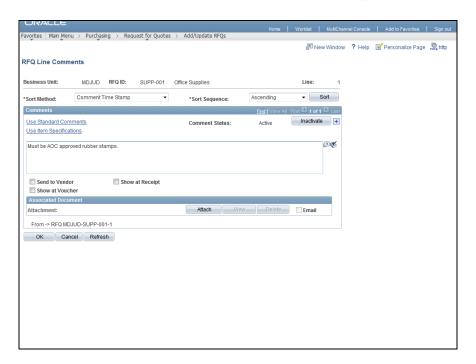


Step	Action
11.	Click the Item ID link you want to include in your items list.
12.	The Request Quotes page displays. You can add more items by clicking the Add New Row ("plus") button at the end of
	the row.
	NOTE: Delete a row by clicking the Delete a Row ("minus") button at the end of the row.
13.	Enter the desired information into the Quantity field.
14.	Click the Line Comments button.



Step	Action
15.	The RFQ Line Comments page displays.
	Use this page to enter specific comments about the RFQ line item in the Comments field.
	In this example, comments have been entered for you.



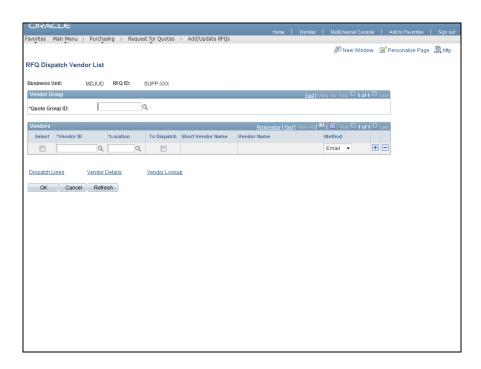


Step	Action
16.	Click the OK button when you are finished.
	OK



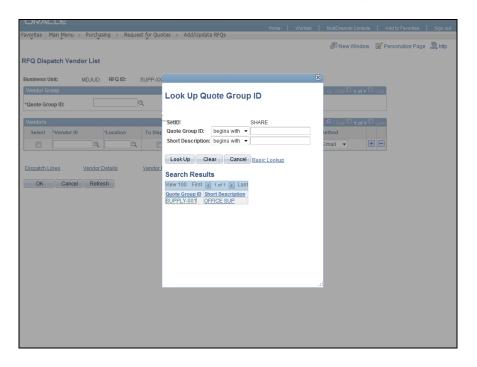


Step	Action
17.	The Request Quotes page displays.
	Click the Dispatch Vendor List link. Dispatch Vendor List



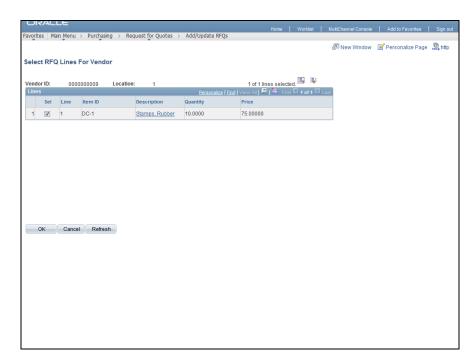
Step	Action
18.	The RFQ Dispatch Vendor List page displays.
	Use this page to assign a vendor quote group to receive quotes for the RFQ line items.
19.	Click the Look up Quote Group ID button.





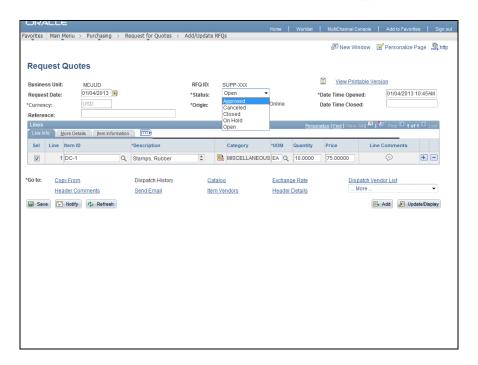
Step	Action
20.	The Look Up Quote Group ID page displays.
	Use this page to search for the Vendor Quote Group from whom you want to receive quotes.
21.	Select a Quote Group from the list. SUPPLY-001
22.	The RFQ Dispatch Vendor List page displays.
	The Quote Group ID field displays your selection.
23.	In the Vendors , section, click the check box for the vendor to which you want to send the RFQ.
24.	Click the To Dispatch checkbox.
25.	Click the Dispatch Lines link. Dispatch Lines





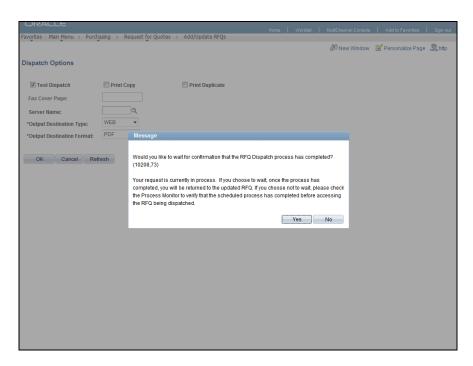
Step	Action
26.	The Select RQF Lines For Vendor page displays.
	View and select the appropriate RFQ Lines desired for this vendor.
	Click the OK button.
	OK
27.	The RFQ Dispatch Vendor List page displays.
	Click the OK button.



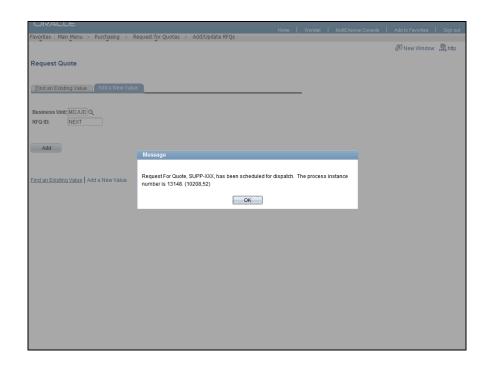


Step	Action
28.	The Request Quotes page displays.
	Click the Status field and select the Approved list item. Approved
29.	Click the Save button.
30.	Click the Dispatch button.
31.	The Dispatch Options page displays. Use this page to choose the method to dispatch to the vendors. Click the Test Dispatch option.
	Test Dispatch
32.	Click the OK button.





Step	Action
33.	A message displays.
	If you want to wait for the dispatch process to finish, click the Yes button. If not, click the No button.





Step	Action
34.	When you select No , the a message displays to confirm that the process has been scheduled.
	Click the OK button.
35.	You have successfully completed the <i>Entering an RFQ and Dispatching to Vendors</i> topic.
	You have learned to:
	 Enter an RFQ Dispatch the RFQ to the vendors in the vendor quote group End of Procedure.

1.3 Entering RFQ from a Requisition

In the last topic, you learned one way to enter a RFQ. However, you can also enter an RFQ from a requisition.

After completing this topic, you will be able to:

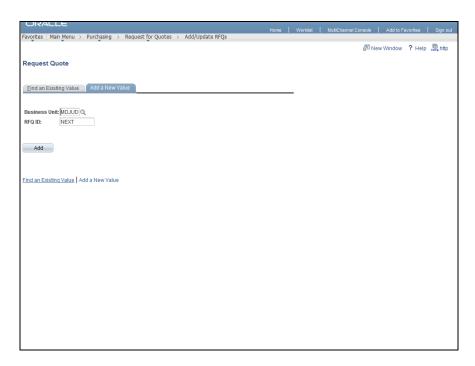
• Enter an RFQ from a previously created requisition

Procedure

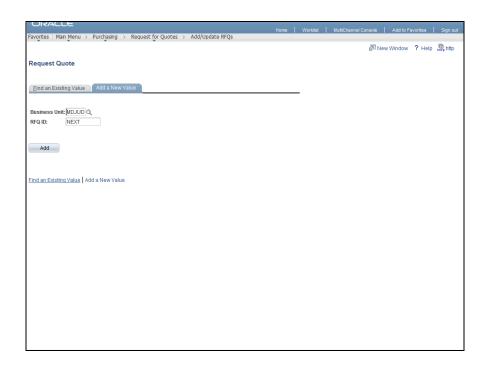
In this topic, you will enter an RFQ from a requisition.

Step	Action
1.	Begin by navigating to the Request Quotes page.
	Click the Purchasing link. Description:
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Add/Update RFQs link. Add/Update RFQs



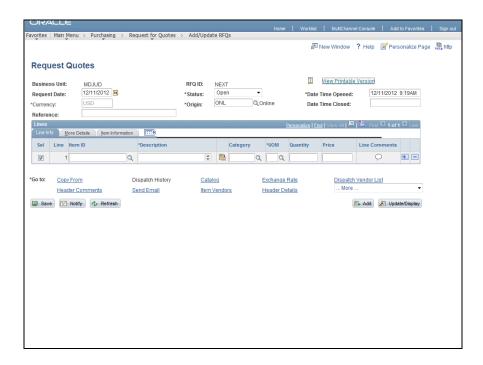


Step	Action
4.	The Add a New Value page displays.
	Use this page to automatically or manually create an RFQ ID.





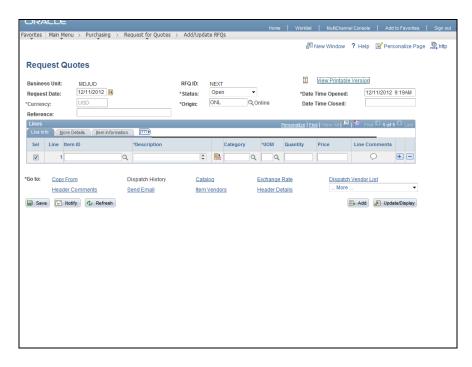
Step	Action
5.	For this example, allow the RFQ to be auto-numbered (RFQ_ID = " NEXT ").
	Click the Add button.



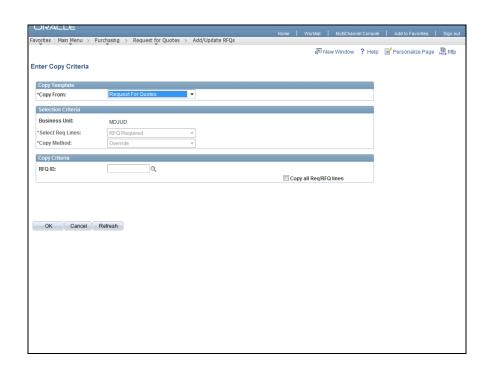
Step	Action
6.	The Request Quotes page displays.
	You can use this page to define the request to receive quotes.





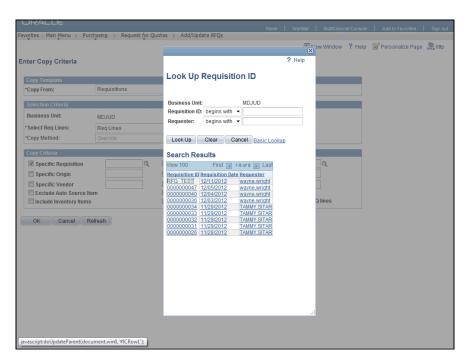


Step	Action
7.	Enter the desired information into the Reference field.
8.	Click the Copy From link.





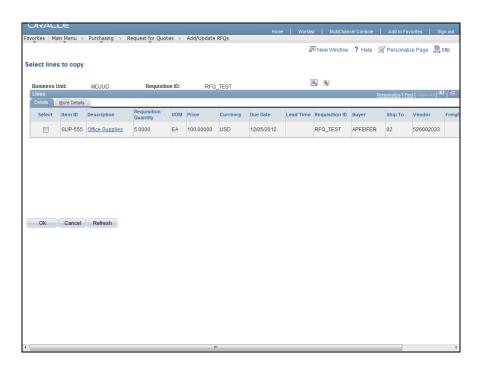
Step	Action
9.	The Enter Copy Criteria page displays.
	Use this page to define the criteria of the requisition.
10.	Click the Copy From list. Request For Quotes ▼
11.	Click the Requisitions list item. Requisitions
12.	Click the Select Req Lines list. RFQ Required ▼
13.	Click the Req Lines list item. Req Lines
14.	Click the Specific Requisition option. Specific Requisition
15.	Click the Look up Requisition ID button.



Step	Action
16.	The Look Up Requisition ID page displays.
	Use this page to select the Requisition ID .

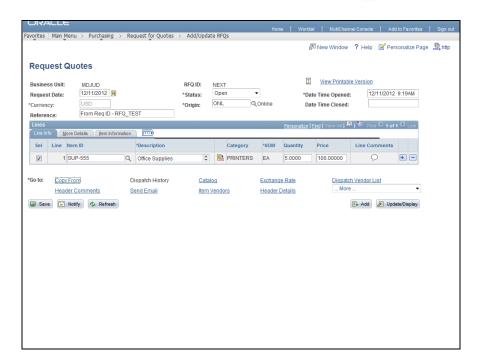


Step	Action
17.	Click the Requisition ID link. RFQ TEST
18.	Click the OK button.



Action
The Select lines to copy page displays.
Use this page to select the lines you desire to copy and use in your RFQ.
NOTE: If the requisition were to have multiple lines, this screen will allow you to narrow the selection to one or more lines to copy over to your new RFQ.
Click the Select option.
Click the OK button.





Step	Action
21.	The Request Quotes page displays with the chosen line(s) from the selected requisition.
22.	Click the Save button.
23.	You have successfully completed the <i>Entering RFQ from a Requisition</i> topic. You have learned to: - Enter an RFQ from a previously created requisition End of Procedure.

1.4 Entering RFQ Responses

Once you have entered an RFQ and dispatched the RFQ to a Vendor Quote Group to request a quote, you must acknowledge and receive in the quotes. The quotes you receive are the responses to your request from the vendors and you must enter them into GEARS.

After completing this topic, you will be able to:

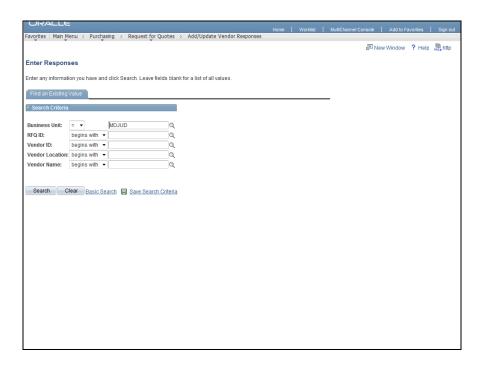
- Enter RFQ responses received from the vendors
- Review quotes from the vendors of the Vendor Quote Group

Procedure

In this topic, you will enter RFQ responses to an RFQ and review quotes.

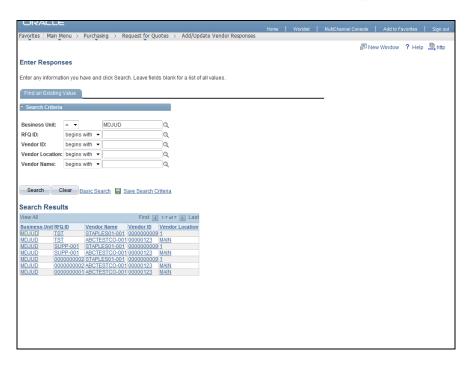


Step	Action
1.	Begin by navigating to the Maintain Responses page.
	Click the Purchasing link. Purchasing
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Add/Update Vendor Responses link. Add/Update Vendor Responses

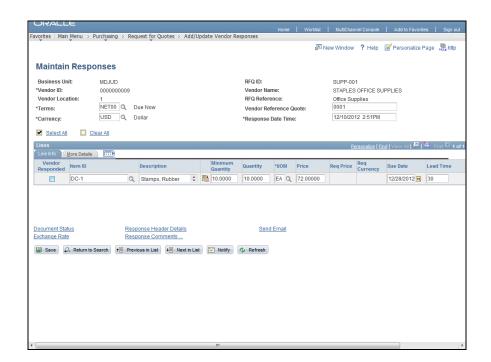


Step	Action
4.	The Find an Existing Value page displays.
	Use this page to perform a search for the RFQ for which you will enter responses.
5.	For this example, perform a general search without entering any criteria.
	Click the Search button. Search



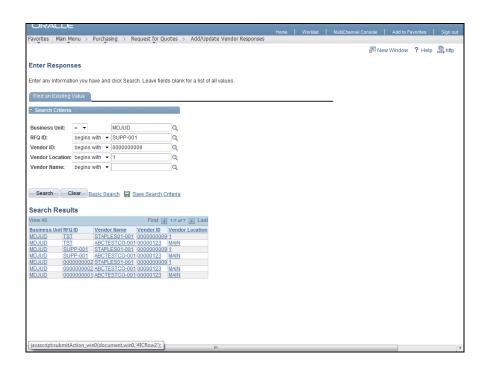


Step	Action
6.	The Find an Existing Value page displays with a table of available RFQ results.
	Click the vendor link. STAPLES01-001



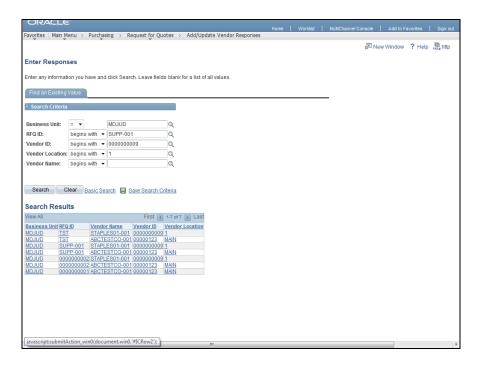


Step	Action
7.	The Maintain Responses page displays.
	Use this page to enter vendor quotes and response information for the selected vendor.
8.	Click the Vendor Responded option.
9.	Enter the desired information into the Quantity field.
10.	Enter the desired information into the Price field.
11.	Click the Due Date Calendar button. This is the date the vendor promises to be able to deliver the goods.
	Select the Due Date .
12.	Click the Save button.
13.	Click the Return to Search button.



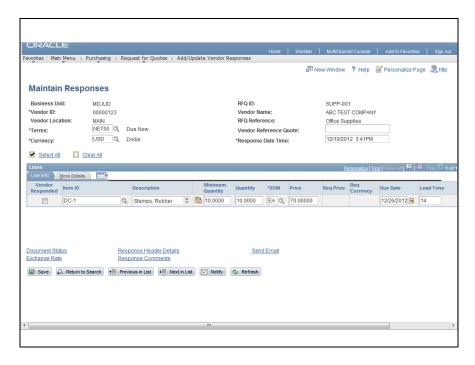
Step	Action
14.	The Enter Responses - Find an Existing Value page displays again with the results
	from the search you performed earlier.



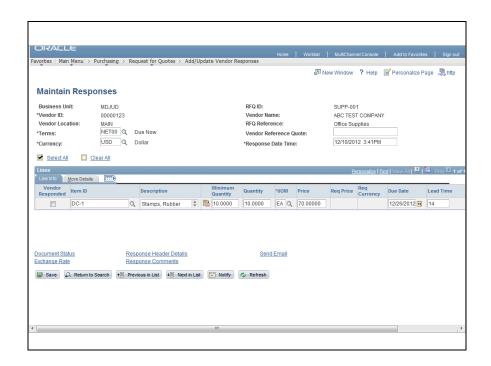


Step	Action
15.	To enter responses for other vendors for the RFQ, click the vendor link in the search results grid
	NOTE: if needed, enter search criteria to find the appropriate vendors. ABCTESTCO-001





Step	Action
16.	The Maintain Responses page displays with the selected vendor in the Vendor Name field.
	NOTE: The Vendor Reference Quote field does not have a value this time.





Step	Action
17.	Enter the desired information into the Vendor Reference Quote field.
18.	Click the Vendor Responded option.
19.	Enter the desired information into the Minimum Quantity field.
20.	Enter the desired information into the Price field.
21.	Click the Due Date Calendar button. This is the date the vendor promises to deliver the goods.
	Select the Due Date .
22.	Enter the desired information into the Lead Time field.
23.	Click the Save button.
24.	You have successfully completed the <i>Entering RFQ Responses</i> topic. You have learned to: - Enter RFQ responses received from the vendors - Review quotes from the vendors of the Vendor Quote Group End of Procedure.

1.5 Analyzing and Awarding Quotes

After entering RFQ Responses, you can review and analyze the responses from your supplier group. Analyzing the responses assists in making a fair decision in whom to issue an award.

Price is an important component in a decision about which vendor will be given the award but price is not the only determining factor. Other factors also go into the final decision. It is also a possible outcome that no award will be given. Generating an RFQ does not require the Judiciary to actually make an award.

After completing this topic, you will be able to:

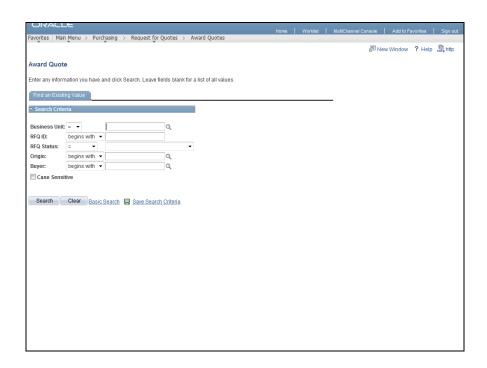
- Analyze the vendor responses
- Make a decision and offer an award to the chosen vendor

Procedure

In this topic, you will analyze the responses and issue an award.

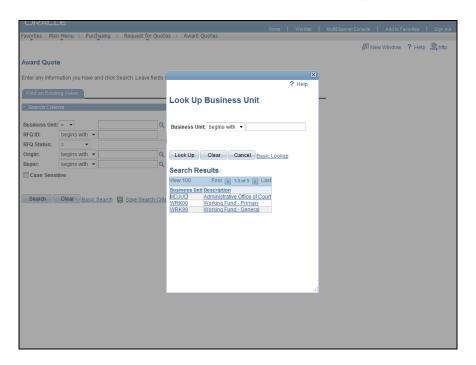


Step	Action
1.	Begin by navigating to the Award Quote page.
	Click the Purchasing link. Description: Description Description
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Award Quotes link. Award Quotes



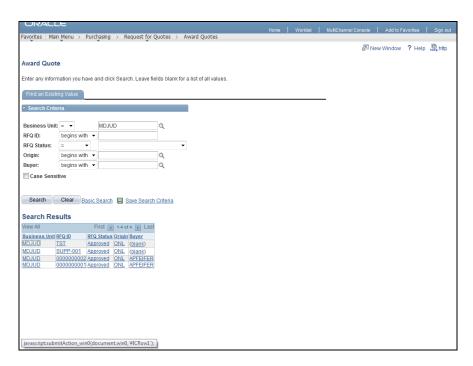
Step	Action
4.	The Find an Existing Value page for Award Quote displays.
	Use this page to perform a general search by business unit to find an RFQ.
5.	Click the Look up Business Unit (Alt+5) button.



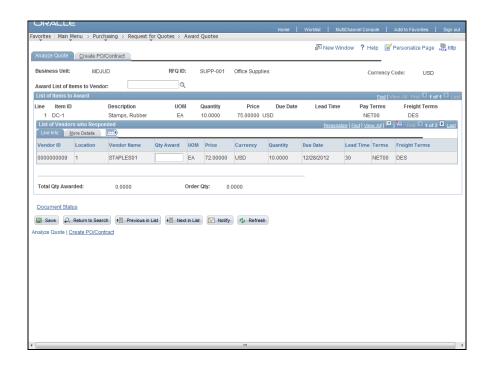


Step	Action
6.	The Look Up Business Unit page displays.
	Use this page to select the Business Unit .
	Click the MDJUD link.
7.	Click the Search button. Search



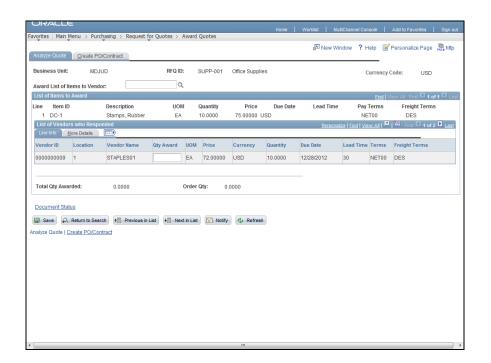


Step	Action
8.	The Find an Existing Value page displays with a table of available RFQ results.
	Click the vendor link. SUPP-001



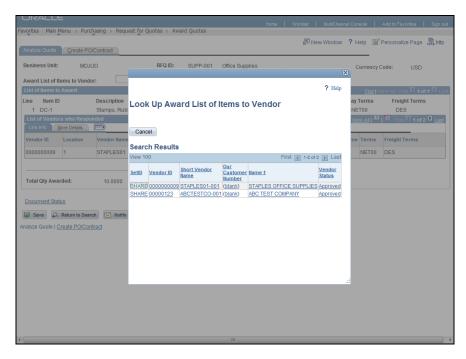


Step	Action
9.	The Analyze Quote page displays.
	Use this page to review the information from the vendor's response <i>and</i> to document notes or comments.



Step	Action
10.	Click the Look up Award List of Items to Vendor button.





Step	Action
11.	The Look Up Award List of Items to Vendor page displays.
	Click the vendor link.
	STAPLES01-001
12.	Enter the desired information into the Qty Award field. For this example, enter "10".
13.	Click the More Details tab. More Details
14.	Click in the Comment field to enter comments. For this example, enter "Congratulations!" in the Comment field.
15.	Click the Save button.
	NOTE: Next step(s) in procurement (not addressed in this topic) is 'Create PO/Contract', depending if a blanket contract is created or if a PO is needed.
16.	You have successfully completed the Analyzing and Awarding Quotes topic.
	You have learned to: - Analyze the vendor responses - Make a decision and offer an award to the chosen vendor End of Procedure.



Lesson 2: Inquiring on RFQ Information

Lesson Overview

This lesson covers the methods that are available in GEARS to review RFQ information.

Lesson Objectives

After completing this lesson, you will be able to:

• Review vendor responses using online inquiry pages

2.1 Reviewing Vendor Responses

Prior to the Judiciary making a decision on which vendor to award with a contract, a review of the vendor's response is necessary.

After completing this topic, you will be able to:

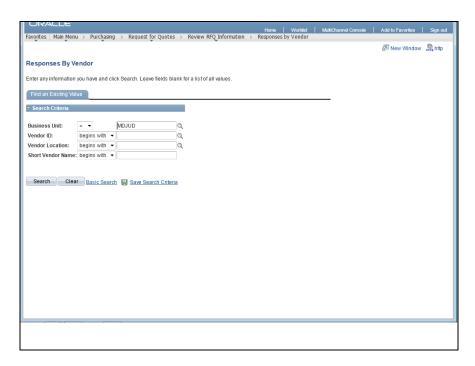
- Search for a vendor
- Review vendor's responses

Procedure

In this topic, you will learn how to search for a vendor and review the vendor response information after vendors have responded to a solicitation.

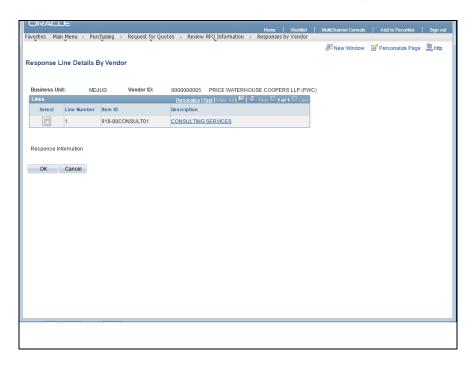
Step	Action
1.	Begin by navigating to the Response by Vendor page.
	Click the Purchasing link. Description:
2.	Click the Request for Quotes link. Request for Quotes
3.	Click the Review RFQ Information link. Review RFQ Information
4.	Click the Responses by Vendor link. Responses by Vendor





Step	Action
5.	The Find an Existing Value page displays.
	Use this page to search for vendors who have responses to an RFQ.
6.	Enter the desired information in the Vendor ID field or click the Search button. Search
7.	The search results displays. For this example, click the 000000005 link.
8.	The Responses by Vendor page displays.
	Use this page to review vendor response information and navigate to the specific information about the vendor response you desire to view.
9.	Click the Details link. Details





Step	Action
10.	The Response Line Details By Vendor page displays. Review the information. After you are done viewing, click the OK button.
11.	You have successfully completed the Reviewing Vendor Responses topic.
	You have learned how to: - Search for a vendor - Review vendor responses End of Procedure.

Course Summary



Congratulations!

You have successfully completed the *PO250 Managing Request for Quotes (RFQs)* course. In this course, you have learned how to:

- Enter and update vendor Requests for Quotes to support vendor solicitation
- Use online inquiry pages to review vendor responses



We hope that you found this class informative, interactive, and fun. Check out other GEARS training courses, available on the GEARS website at http://courtnet/gears/index.html (http://courtnet/gears/index.html).

We are always looking for opportunities to improve our courses. If you have ideas on improving this course please share your feedback by sending us an email at gears@mdcourts.gov (mailto:gears@mdcourts.gov).